



Software Engineering Institute

Carnegie Mellon University®



## *Quantifying the Effectiveness of Systems Engineering*

Presenters: Joseph P. Elm

The Software Engineering Institute (SEI)  
a DoD Research FFRDC



Software Engineering Institute

Carnegie Mellon University



This material is based upon work funded and supported by the Department of Defense under Contract No. FA8721-05-C-0003 with Carnegie Mellon University for the operation of the Software Engineering Institute, a federally funded research and development center.

NO WARRANTY. THIS CARNEGIE MELLON UNIVERSITY AND SOFTWARE ENGINEERING INSTITUTE MATERIAL IS FURNISHED ON AN "AS-IS" BASIS. CARNEGIE MELLON UNIVERSITY MAKES NO WARRANTIES OF ANY KIND, EITHER EXPRESSED OR IMPLIED, AS TO ANY MATTER INCLUDING, BUT NOT LIMITED TO, WARRANTY OF FITNESS FOR PURPOSE OR MERCHANTABILITY, EXCLUSIVITY, OR RESULTS OBTAINED FROM USE OF THE MATERIAL. CARNEGIE MELLON UNIVERSITY DOES NOT MAKE ANY WARRANTY OF ANY KIND WITH RESPECT TO FREEDOM FROM PATENT, TRADEMARK, OR COPYRIGHT INFRINGEMENT.

This material has been approved for public release and unlimited distribution.

This material may be reproduced in its entirety, without modification, and freely distributed in written or electronic form without requesting formal permission. Permission is required for any other use. Requests for permission should be directed to the Software Engineering Institute at [permission@sei.cmu.edu](mailto:permission@sei.cmu.edu).

CMMI® is registered in the U.S. Patent and Trademark Office by Carnegie Mellon University.

DM-0001639

# The Software Engineering Institute (SEI)

## Who we are

- A Federally Funded Research and Development Center (FFRDC)
- Sponsored by the Department of Defense
  - but we work for all government agencies
- Created in 1984 / CERT program founded in 1988
- A Part of Carnegie Mellon University

## What we do

- Software Engineering
- Software Research
- Cybersecurity
- Assurance
- Acquisition Solutions
- Emerging Technologies

### Our Mission

**To advance the technologies and practices needed to acquire, develop, operate, and sustain software systems that are innovative, affordable, trustworthy, and enduring.**



Software Engineering Institute

Carnegie Mellon University



Quantifying the Effectiveness of SE

01-Oct-2014

© 2014 Carnegie Mellon University

# SEI R&D Technical Priorities and Goals

Major Areas	SEI Technical Priorities	Goals Include . . .
Software Engineering	Development methods, empirical analysis methods, cost estimation, validation, sustainment	Create and sustain affordable, trustworthy, effective and enduring software systems with acceptable urgency
Assurance	Designed-in security, evidence, acquisition guidance, tools	Improve the level of assurance in software systems using evidence
Specific Capabilities	Algorithms, networks and networking, mobile applications, embedded/real-time distributed systems	Maintain and expand the toolbox of techniques in critical, emerging and pervasive areas
Cybersecurity	Forensics, coding standards, insider threat behavior, malware and code analysis, workforce education	Improve base and operational security, understand adversaries, spreading cyber competence

# What does it take to develop a complex system?

## Many Systems

- Propulsion
- Hydraulics
- Power
- Controls
- Radar
- Structures
- Navigation
- Computers
- Communications
- ...

## Many disciplines

- Mechanical Engineering
  - fluidynamics
  - structural
- Metallurgical Engineering
- Electrical Engineering
  - power
  - radar
  - Communications
- Manufacturing Engineering
- Software Engineering
- Test Engineering
- ...



Software Engineering Institute

Carnegie Mellon University



Quantifying the Effectiveness of SE

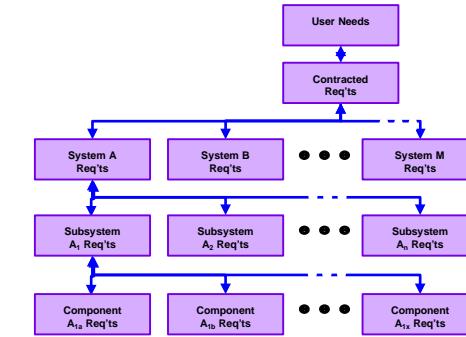
01-Oct-2014

© 2014 Carnegie Mellon University

# But, Not Everything Fits Cleanly into One Discipline

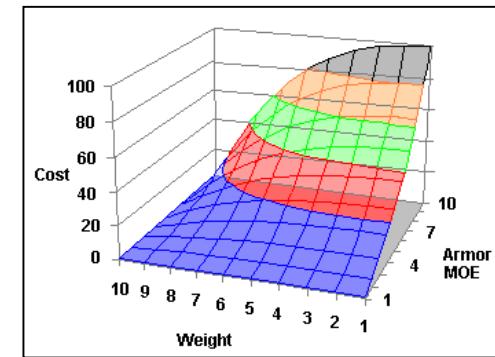
## Requirements Development and Management

- Decomposition of requirements
- Allocation of requirements among multiple systems



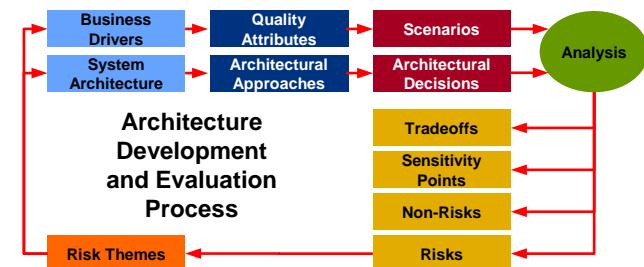
## Interdisciplinary Trade Studies

- Requirements implementation in hardware vs. software
- Exotic alloys for low weight vs. more common materials for low cost
- Lower radar cross section vs. higher aerodynamic performance



## Architecture Development

- Model Driven Design
- Quality Attribute Driven Architecture



# Who Pulls it All Together ?

## The Systems Engineer

### Required skills

- Global system-wide perspective
- Full life-cycle perspective
- Forward-looking
- Multidisciplinary technical knowledge
- Fact-based decision-making
- Multi-tasking

### Tasks Performed \*

- Requirements Development
- Requirements Management
- Trade Studies
- System Architecture Development
- Interface Management
- Configuration Management
- Program Planning
- Program Monitoring and Control
- Risk Management
- Product Integration Planning and Oversight
- Verification Planning and Oversight
- Validation Planning and Oversight

How likely is program success if these activities are not done well?

\* Some tasks are done in partnership with the Program Manager

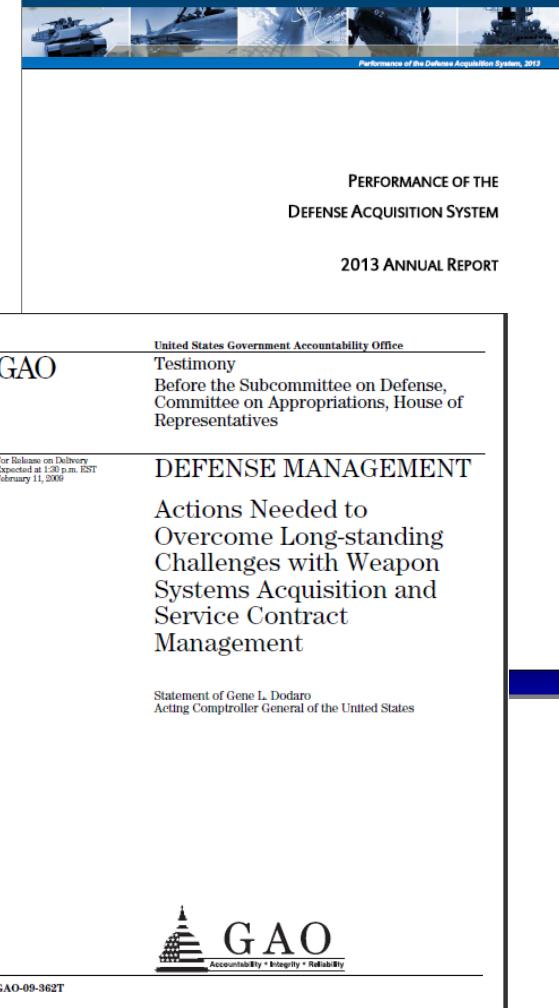
# Challenges in DoD Acquisition

## ***GAO-09-362T - Actions Needed to Overcome Long-standing Challenges with Weapon Systems Acquisition and Service Contract Management***

- “costs … increased 26% and development costs increased by 40% from first estimates”
- “programs … failed to deliver capabilities when promised —often forcing warfighters to [maintain] legacy systems”
- “current programs experienced, on average, a 21-month delay in delivering initial capabilities to the warfighter”

**Although DoD is the largest acquirer in the world, acquisition troubles remain <sup>1</sup>**

• 2011 MDAP RDT&E cost growth (mean)	84%
• 2011 MDAP Procurement cost growth (mean)	28%
• Effectiveness (1984-2011)	89%
• Suitability (1984-2011)	72%
• Nunn-McCurdy breach rate from 1997-2011	31%



The image shows the cover of the GAO report. The top section features a collage of military aircraft and ships. Below the collage, the title 'PERFORMANCE OF THE DEFENSE ACQUISITION SYSTEM' is written in a serif font, followed by '2013 ANNUAL REPORT' in a smaller font. The main body of the cover is a white box containing the GAO logo, the title 'United States Government Accountability Office Testimony Before the Subcommittee on Defense, Committee on Appropriations, House of Representatives', the subtitle 'DEFENSE MANAGEMENT', and the report title 'Actions Needed to Overcome Long-standing Challenges with Weapon Systems Acquisition and Service Contract Management'. At the bottom, there is a statement from Gene L. Dodaro, Acting Comptroller General of the United States. The GAO logo, which includes a stylized eagle and the acronym 'GAO' with the tagline 'Accountability • Integrity • Reliability', is located at the bottom right of the white box.

1. “Performance of the Defense Acquisition System 2013 Annual Report” Table 2-3, page 34)

# Root Cause of Poor Program Performance

## Inadequate Systems Engineering!

- Finding from *Performance of the Defense Acquisition System 2013 Annual Report*
  - **Dominant root cause** of MDAP Cost Growth
- Finding from GAO-09-362T
  - “... managers rely heavily on assumptions about system requirements, technology, and design maturity, which are consistently too optimistic. These gaps are largely the result of a **lack of a disciplined systems engineering analysis** prior to beginning system development ...”

### MDAP Cost Growth: PARCA Root Cause Analysis<sup>1</sup>

<i>Dominant</i>	
10 of 18	Poor management performance (56%)
	<ul style="list-style-type: none"><li>• <b>Systems engineering</b></li><li>• Contractual incentives</li><li>• <b>Risk management</b></li><li>• Situational Awareness</li></ul>
5 of 18	Baseline cost and schedule estimates (28%)
	<ul style="list-style-type: none"><li>• <b>Framing assumptions</b></li></ul>
4 of 18	Change in procurement quantity (22%)
<i>Infrequent</i>	
1 of 18	Immature technology, excessive manufacturing, or integration risk
2 of 18	Unrealistic performance expectations
1 of 18	Unanticipated design, engineering, manufacturing or technology issues
None	Funding inadequacy

1. “Performance of the Defense Acquisition System 2013 Annual Report” Table 2-3, page 34)

# Perceptions of SE

**The SE efforts on my program are critical because they ...**

- ... pay off in the end.
- ... ensure that stakeholder requirements are identified and addressed.
- ... provide a way to manage program risks.
- ... establish the foundation for all other aspects of the design.
- ... optimize the design through evaluation of alternate solutions.

**We need to minimize the SE efforts on this program because ...**

- ... including SE costs in our bid will make it non-competitive.
- ... we don't have time for '*paralysis by analysis*.' We need to get the design started.
- ... we don't have the budget or the people to support these efforts.
- ... SE doesn't produce deliverable outputs.
- ... our customer won't pay for them.

**These are the **ASSERTIONS**, but what are the **FACTS**?**

# What is the ROI for SE?

**It's difficult to justify the costs of SE in terms that program managers and corporate managers can relate to.**

- The costs of SE are evident
  - Cost of resources
  - Schedule time
- The benefits are less obvious and less tangible
  - Cost avoidance (e.g., reduction of rework from interface mismatches)
  - Risk avoidance (e.g., early risk identification and mitigation)
  - Improved efficiency (e.g., clearer organizational boundaries and interfaces)
  - Better products (e.g., better understanding and satisfaction of stakeholder needs)`

**We need to quantify the effectiveness and value of SE by examining its effect on program performance?**

# Measuring ROI

Obtain quantitative evidence of the costs and associated benefits of Systems Engineering activities via a survey of development programs

# The SE Effectiveness Study

## Purpose

- Strengthen the business case for SE by relating program performance to the use of SE practices.

## Method

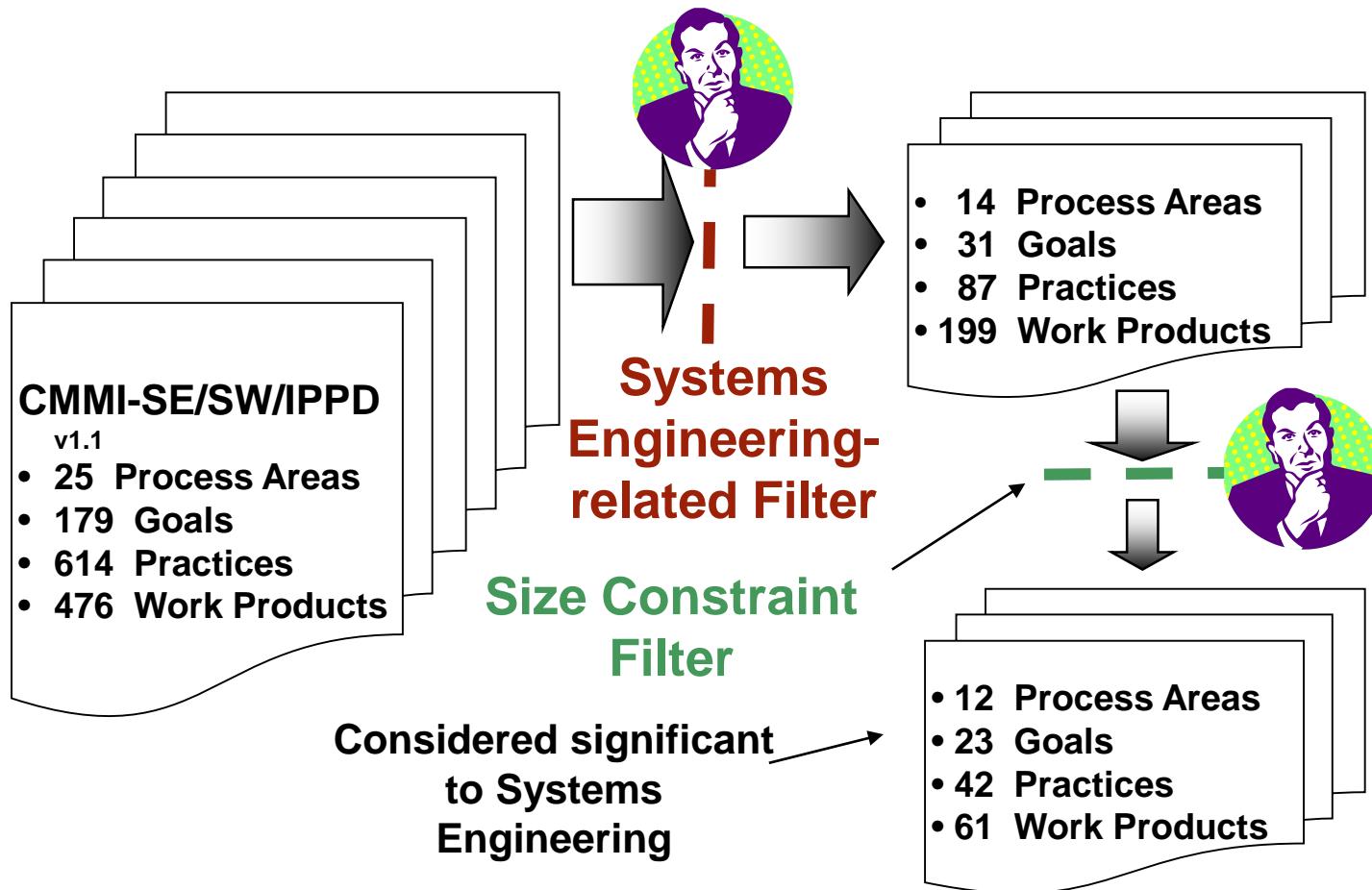
- Contact development programs using the resources of NDIA, AESS, and INCOSE.
- Survey programs to assess their
  - SE activities
  - Program performance
  - Degree of challenge
- Process responses to identify statistical relationships between parameters.

## Survey Tenets

- All data is submitted anonymously and handled confidentially by the SEI.
- Only aggregated non-attributable data is released.



# Artifact-based assessment of SE Practices



**Survey content is based on a recognized standard (CMMI)**

# Assessment of Program Performance

## Assess TOTAL Program Performance

- Program Cost, Program Schedule, Technical Performance
- Focus on commonly used measurements
  - EVMS, baseline management
  - requirements satisfaction
  - budget re-baselining and growth
  - milestone and delivery satisfaction

## Assessment of Other Factors

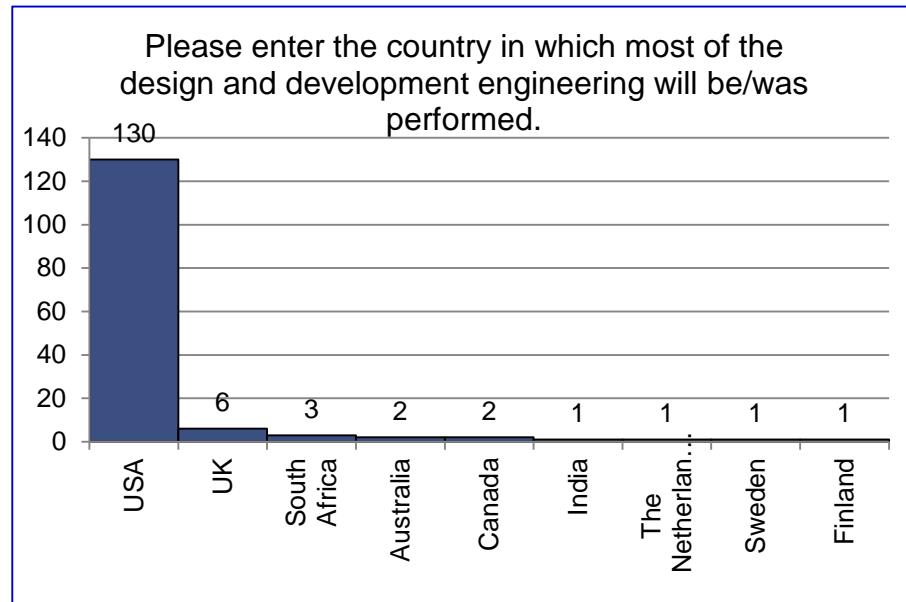
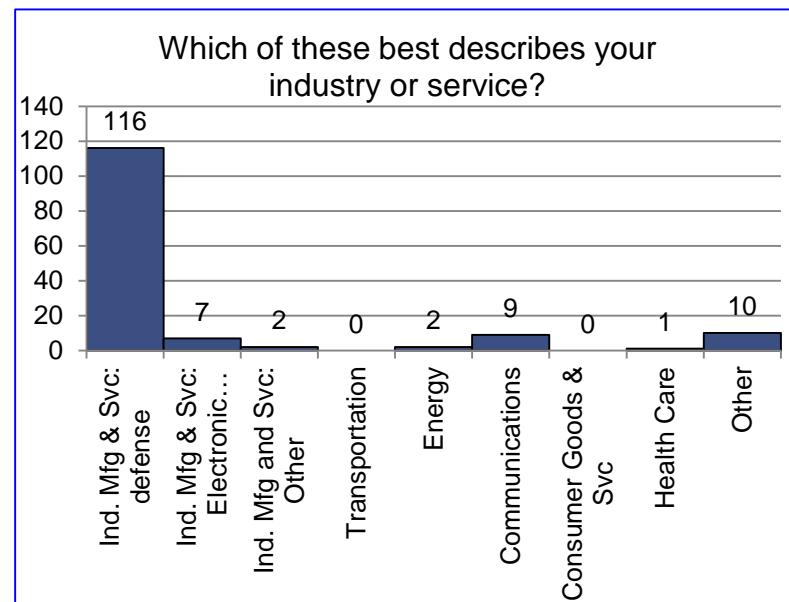
- **Program Challenge** – some programs are more complex than others
- **Prior Experience** – some acquirers are more capable than others

# Study Participants

## Participant Solicitation

- Contacted key members of major defense contractors to promote study participation
- Contacted the memberships of NDIA SE Division, IEEE AESS, and INCOSE

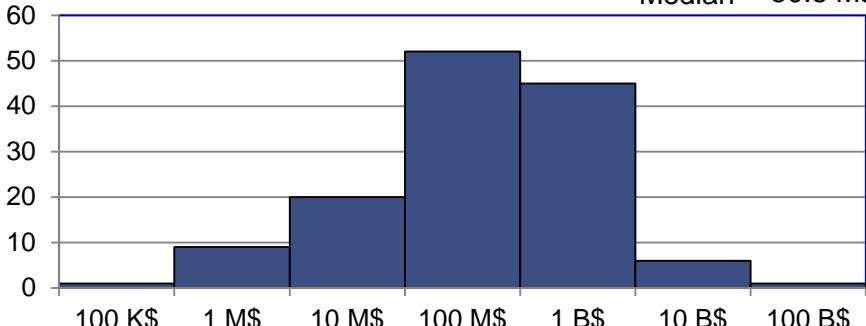
Collected 148 valid responses



# Study Results

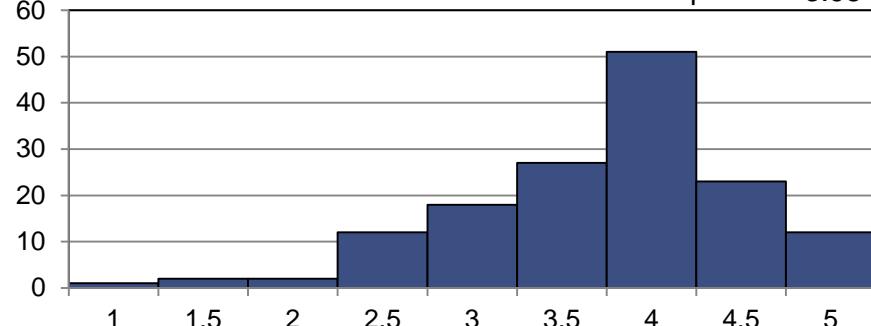
## Total program contract value

Mean 488 M\$  
Std. Dev. 2.22 B\$  
Median 50.5 M\$



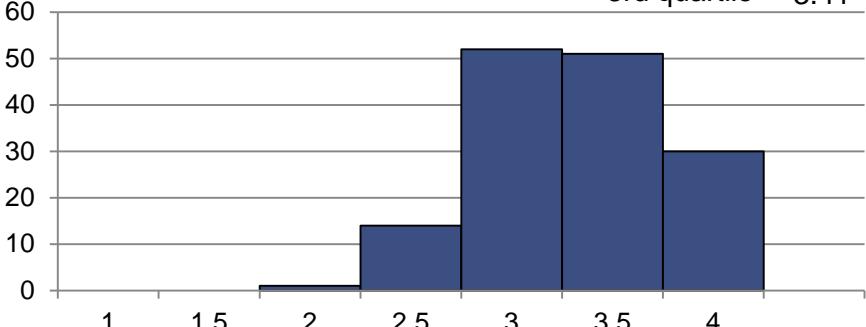
## Program Performance (Perf)

1st quartile 3.03  
Median (2nd quartile) 3.58  
3rd quartile 3.98



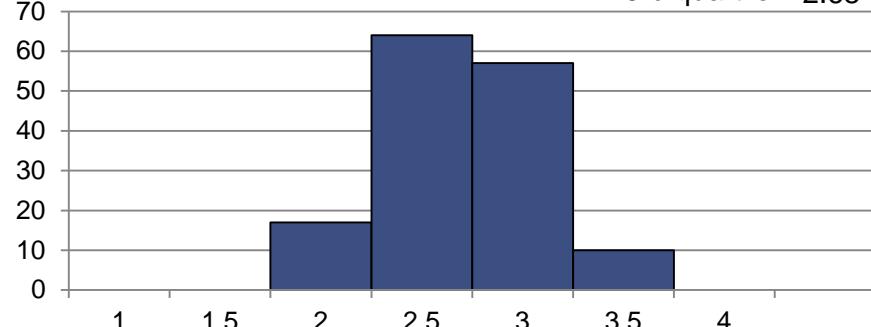
## Total SE Deployed on Program (SEC\_Total)

1st quartile 2.78  
Median (2nd quartile) 3.03  
3rd quartile 3.41



## Program Challenge (PC)

1st quartile 2.22  
Median (2nd quartile) 2.50  
3rd quartile 2.68



Software Engineering Institute



Carnegie Mellon University

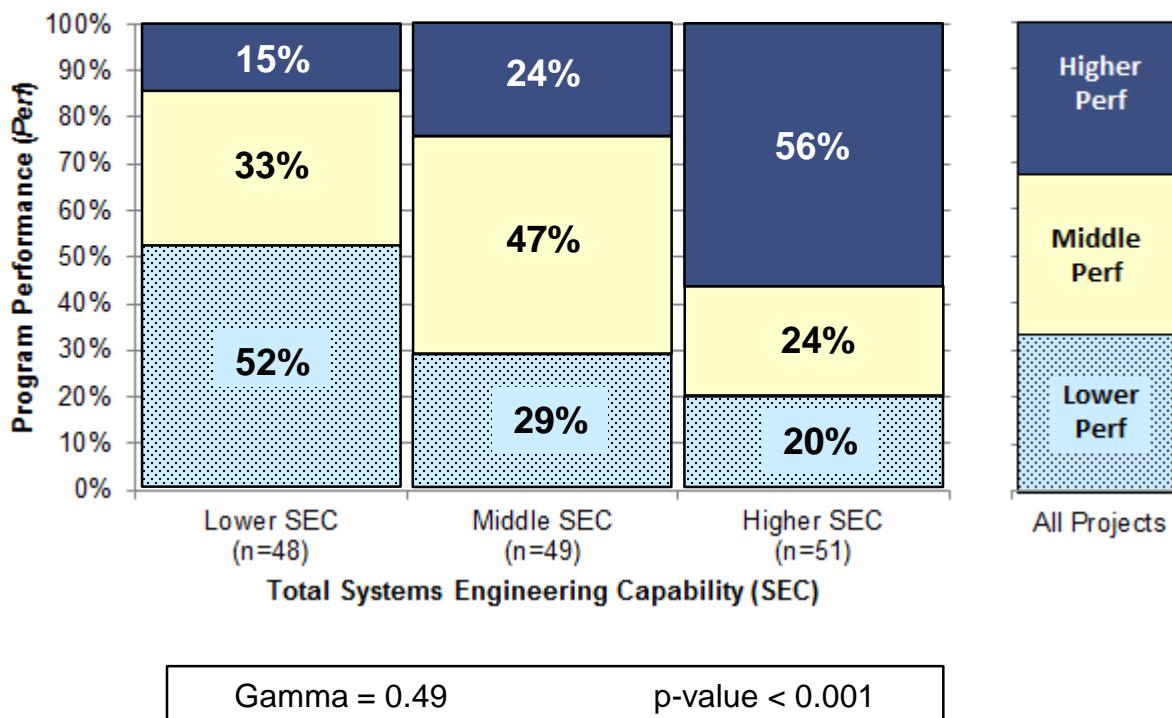
Quantifying the Effectiveness of SE

01-Oct-2014

© 2014 Carnegie Mellon University

# The Bottom Line: SE = Performance

## Program Performance vs. Total SE



Across ALL programs,  
1/3 are at each  
performance level

For Lower SEC  
programs, only 15%  
deliver higher  
performance

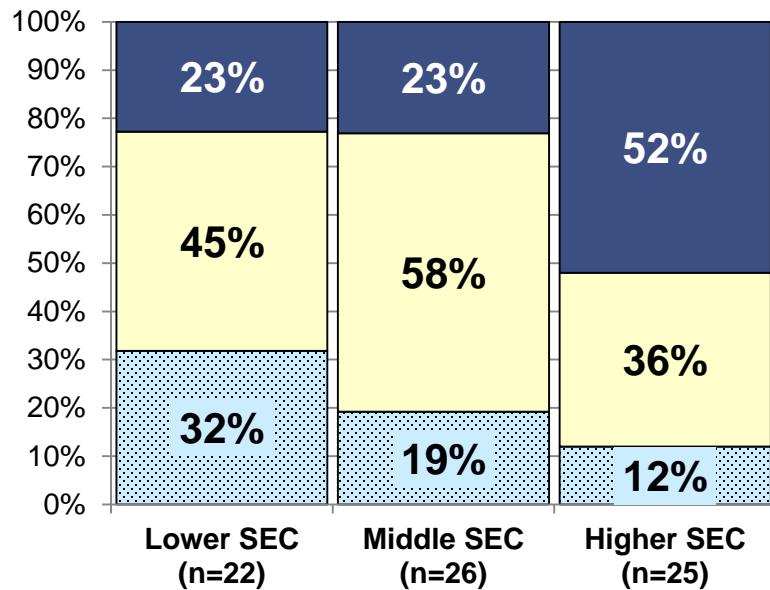
For Middle SEC  
programs, 24% deliver  
higher performance

For Higher SEC  
programs, 57% deliver  
higher performance

Gamma = 0.49  
represents a VERY  
STRONG relationship

# For Challenging Programs SE is even MORE important

Perf vs. SEC\_Total (Low PC)

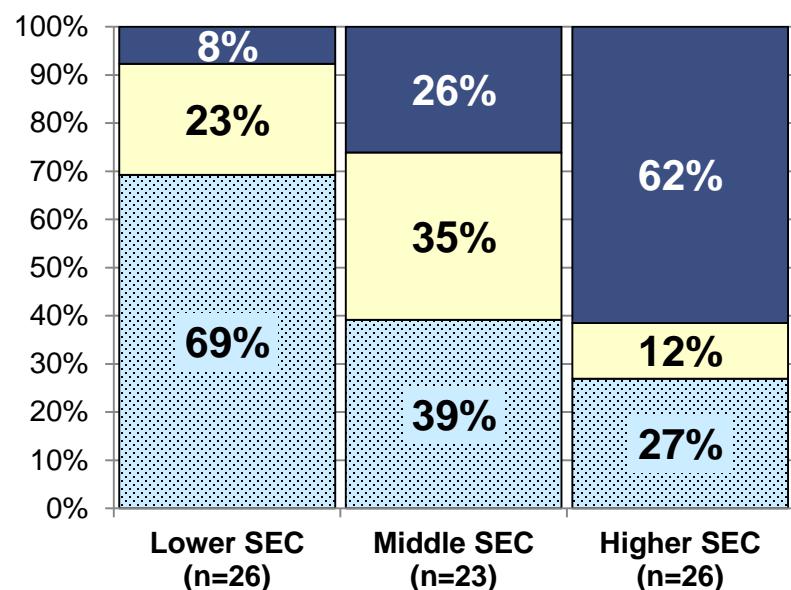


Gamma = 0.34

p-value = 0.029

A STRONG relationship between Total SE and Program Performance for LOWER CHALLENGE programs

Perf vs. SEC\_Total (High PC)



Gamma = 0.62

p-value = 0.000

A VERY STRONG relationship between Total SE and Program Performance for HIGHER CHALLENGE programs

# A Deeper Look at SE Activities

**Our survey questions addressed 11 areas of SE Activities**

- Program Planning
- Requirements Development and Management
- Product Architecture
- Trade Studies
- Product Integration
- Verification
- Validation
- Risk Management
- Configuration Management
- Integrated Product Teams
- Program Monitoring and Control

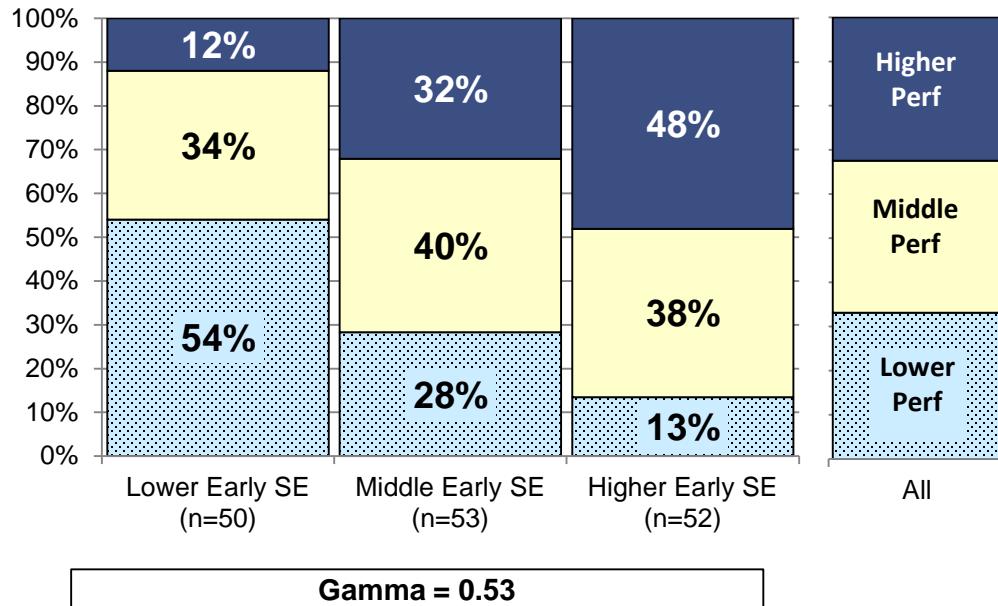


**Early SE**

**This enabled us to assess a program's deployment of SE in each of these areas**

# Early SE is the MOST Important

## Perf vs. EarlySE



### The relationship:

for the set of all programs

**0.53 = Very Strong**

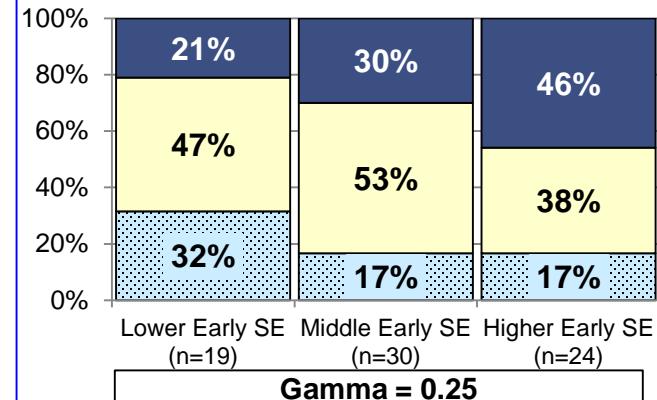
for the set of Low Challenge programs

**0.25 = Moderate**

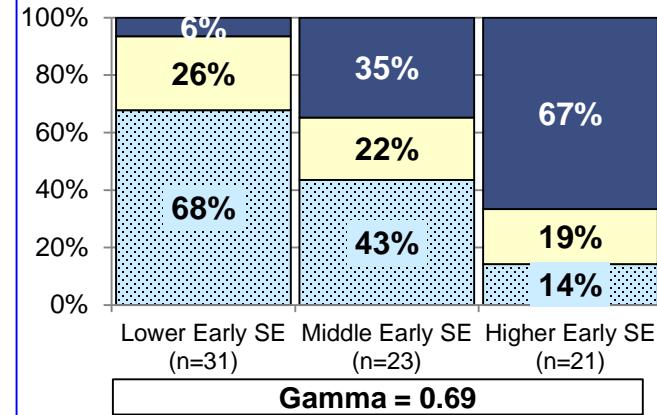
for the set of High Challenge programs

**0.69 = Very Strong**

## Perf vs. EarlySE (Low PC)

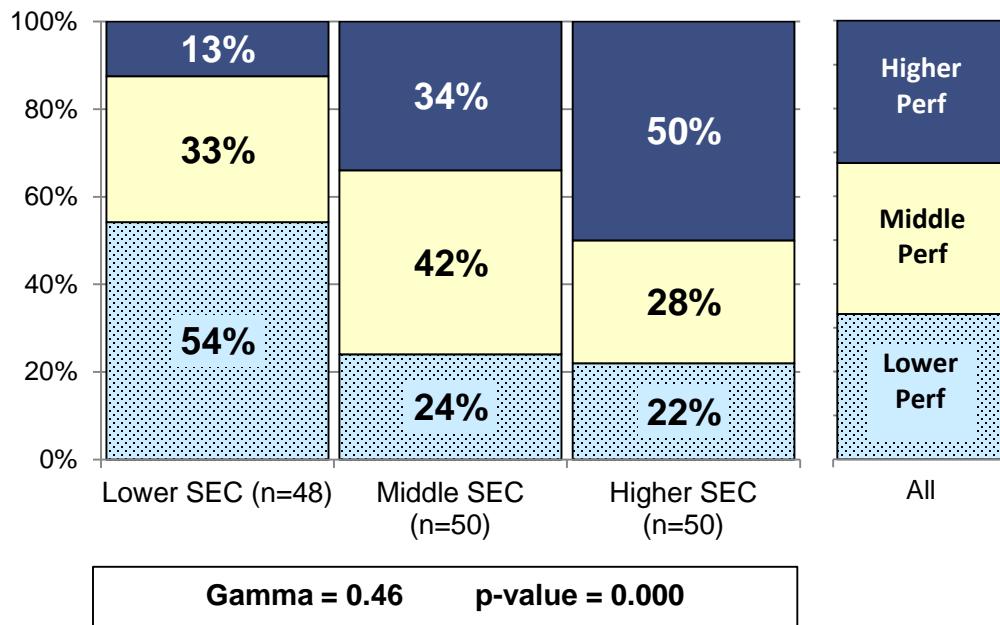


## Perf vs. EarlySE (High PC)

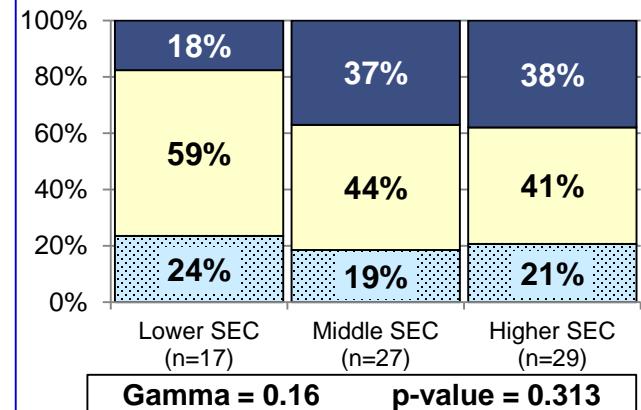


# Program Planning vs. Performance

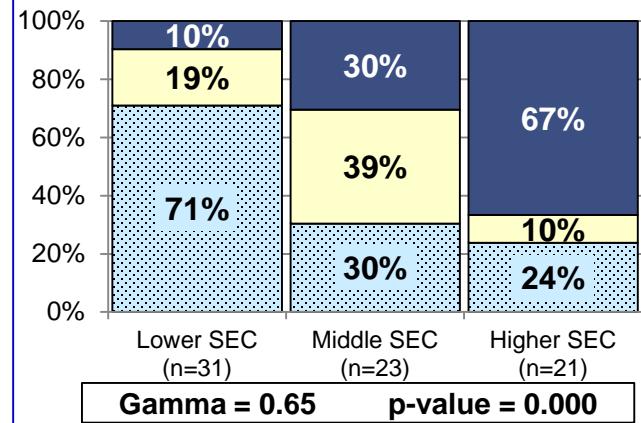
## Perf vs. SEC-PP



## Perf vs. SEC-PP (Low PC)



## Perf vs. SEC-PP (High PC)



### The relationship:

for the set of all programs

**0.46 = Very Strong**

for the set of Low Challenge programs

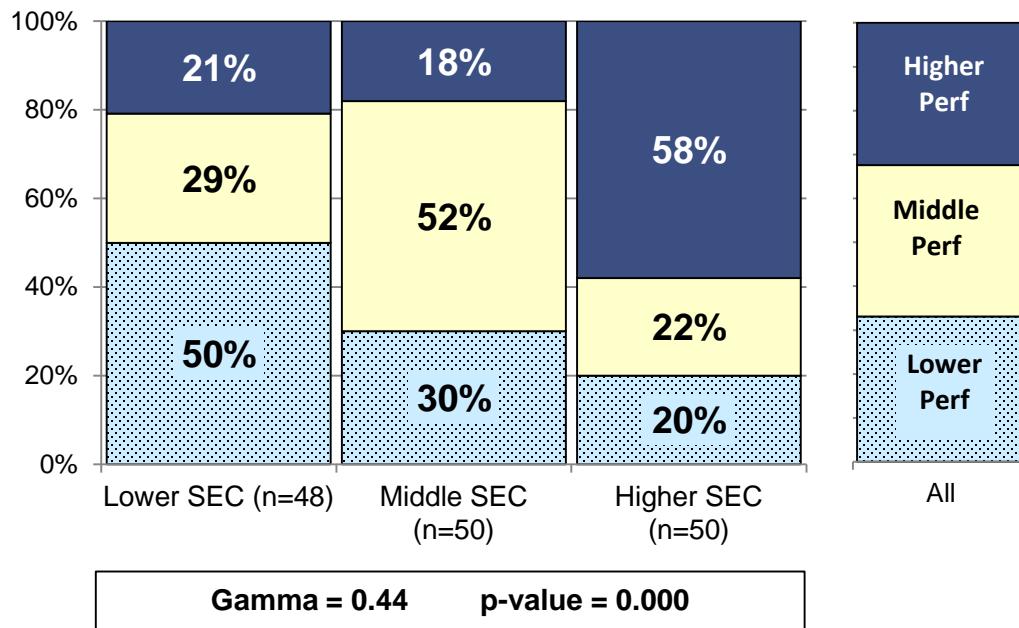
**0.16 = Weak**

for the set of High Challenge programs

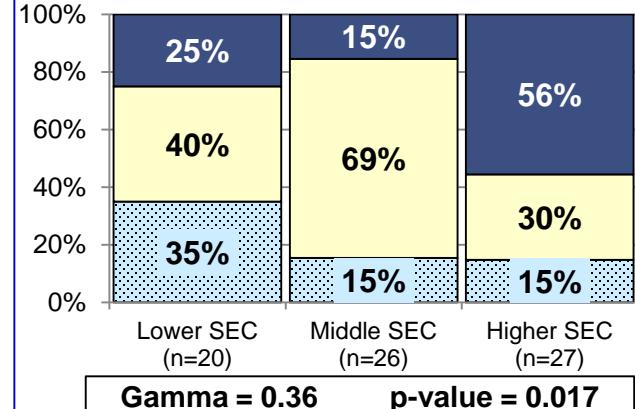
**0.65 = Very Strong**

# Requirements Dev't & Mg't vs. Performance

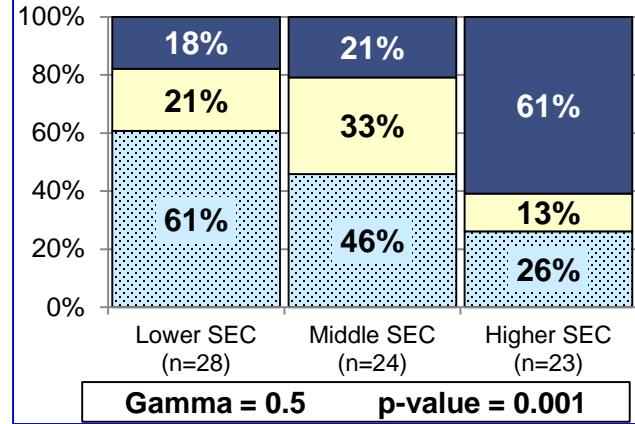
## Perf vs. SEC-REQ



## Perf vs. SEC-REQ (Low PC)



## Perf vs. SEC-REQ (High PC)



### The relationship:

for the set of all programs

**0.44 = Very Strong**

for the set of Low Challenge programs

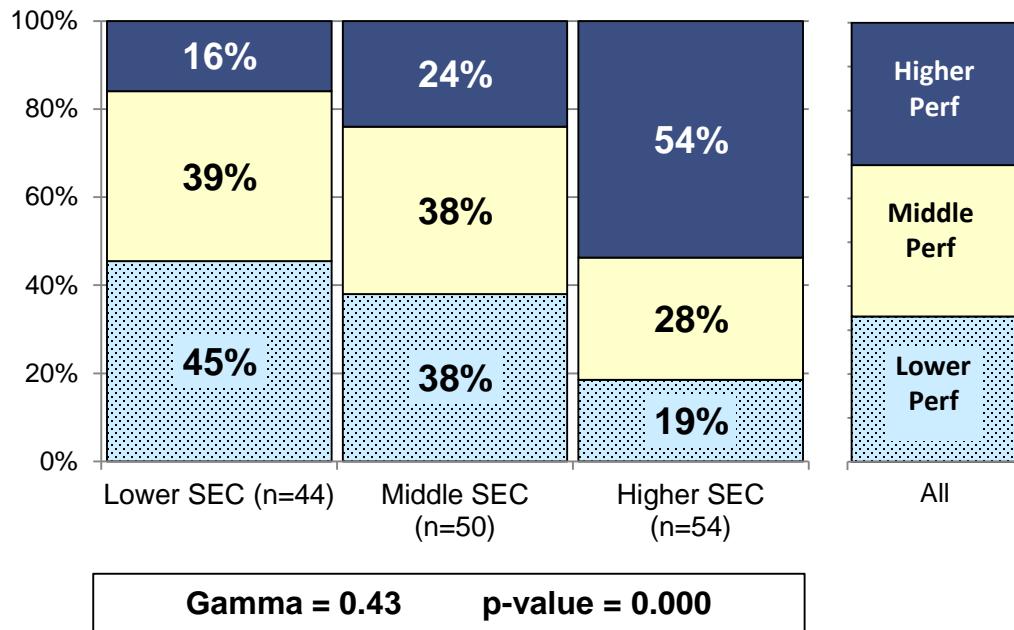
**0.36 = Strong**

for the set of High Challenge programs

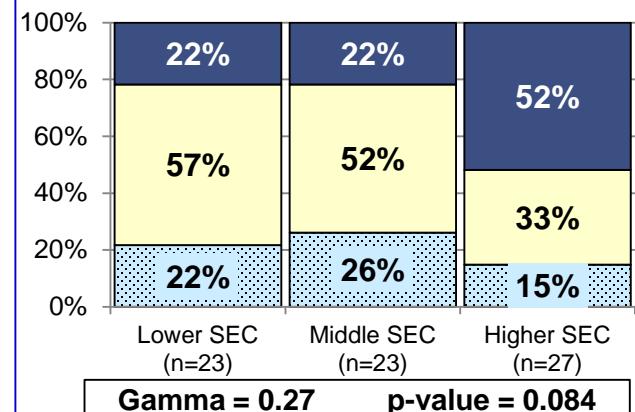
**0.50 = Very Strong**

# Verification vs. Performance

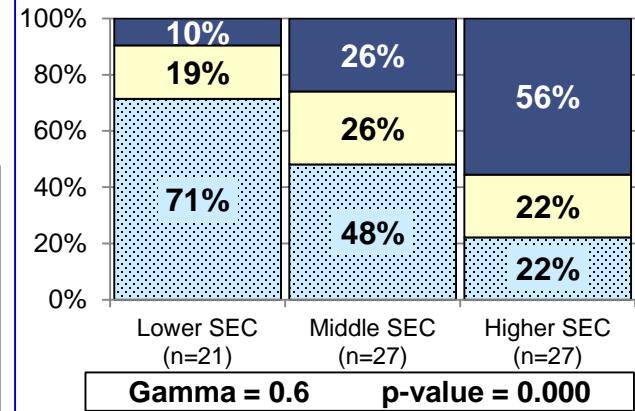
## Perf vs. SEC-VER



## Perf vs. SEC-VER (Low PC)



## Perf vs. SEC-VER (High PC)



### The relationship:

for the set of all programs

**0.43 = Very Strong**

for the set of Low Challenge programs

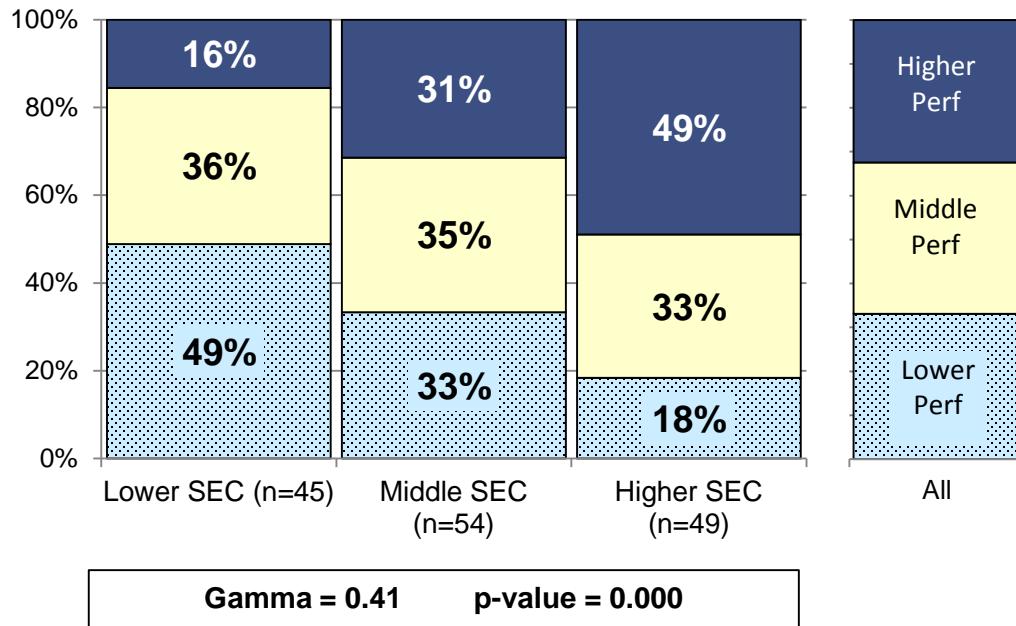
**0.27 = Moderate**

for the set of High Challenge programs

**0.60 = Very Strong**

# Architecture vs. Performance

## Perf vs. SEC-ARCH



### The relationship:

for the set of all programs

**0.41 = Very Strong**

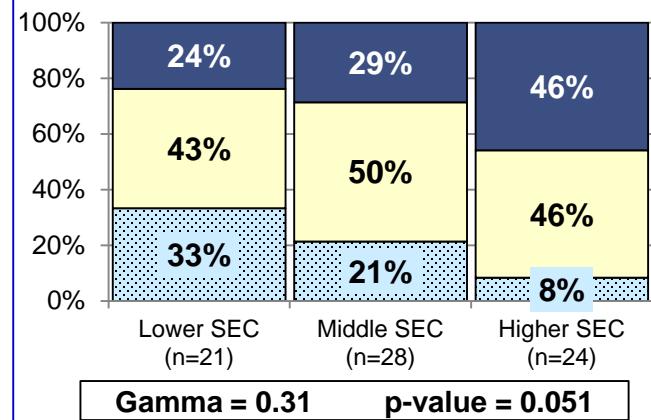
for the set of Low Challenge programs

**0.31 = Strong**

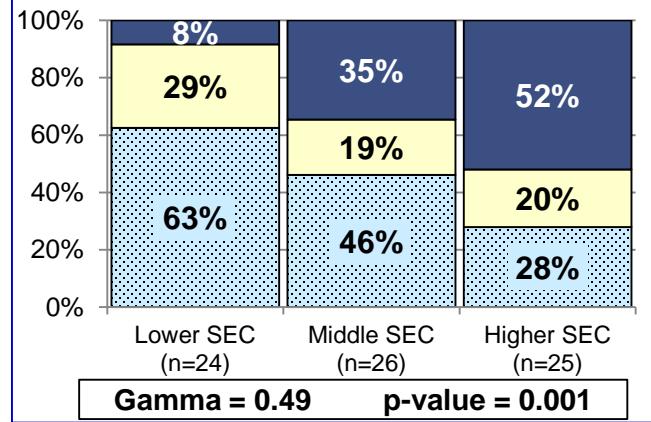
for the set of High Challenge programs

**0.49 = Very Strong**

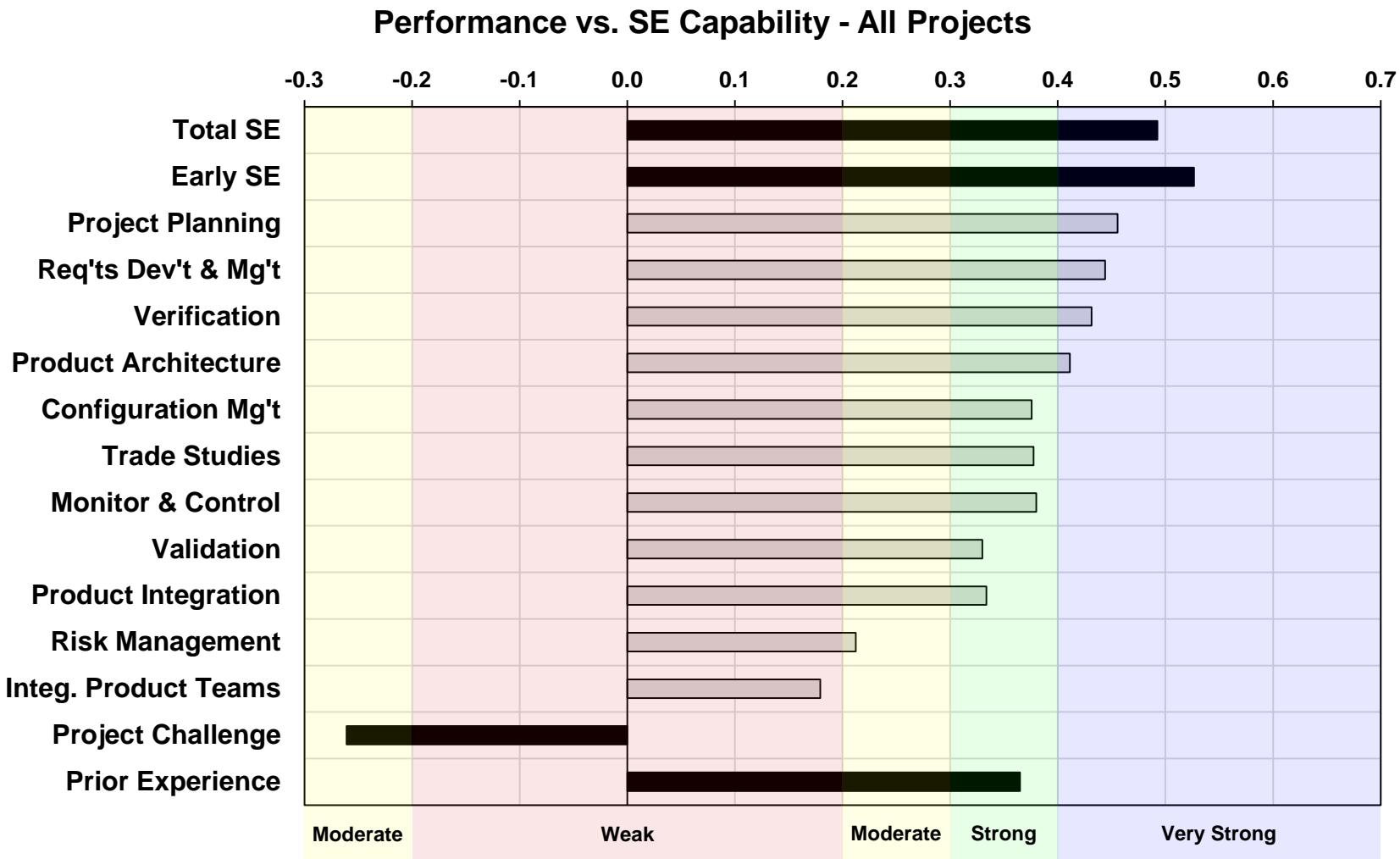
## Perf vs. SEC-ARCH (Low PC)



## Perf vs. SEC-ARCH (High PC)

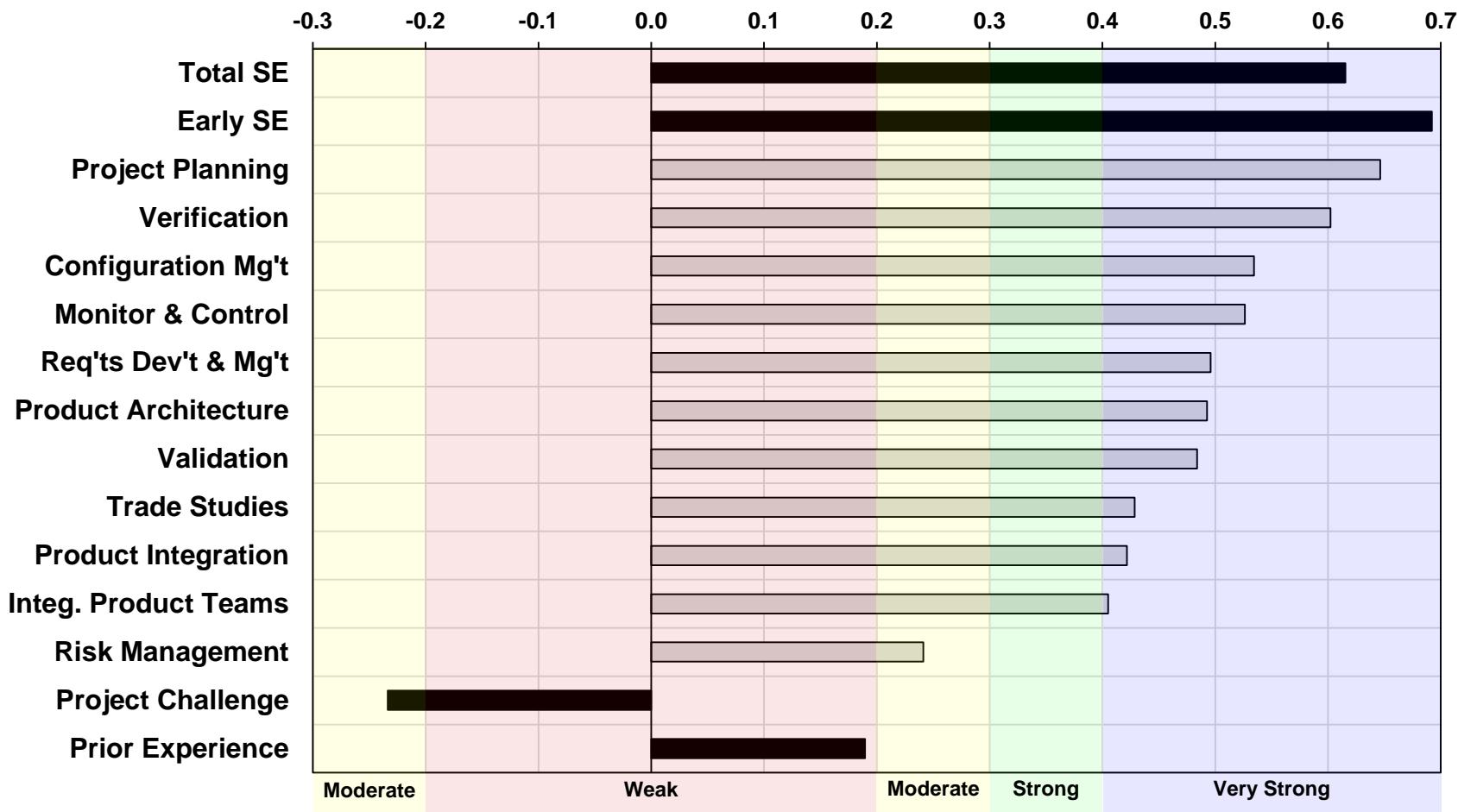


# Summary of Relationships – All Projects



# Summary of Relationships - Challenging Projects

Performance vs. SE Capability - High Challenge

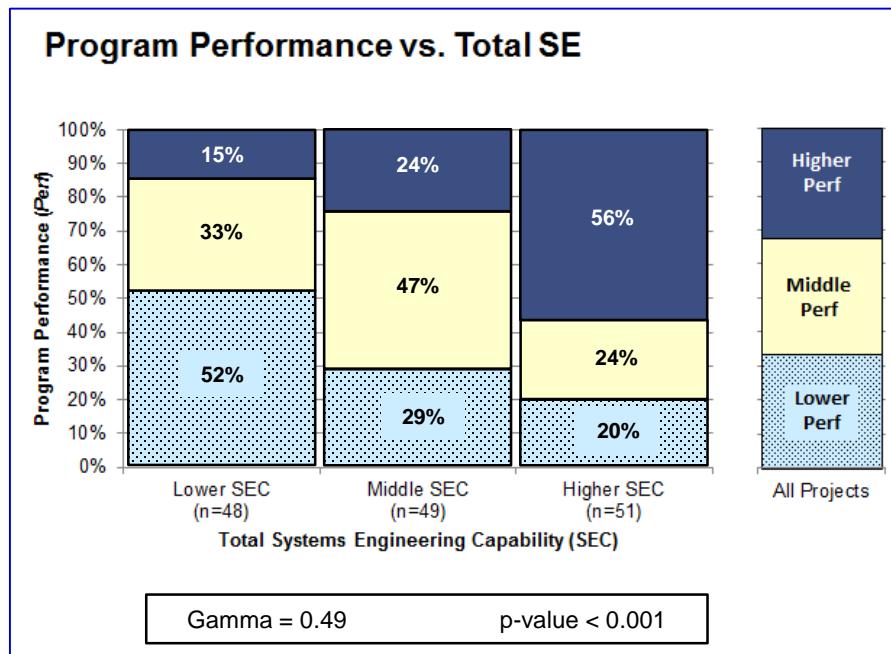
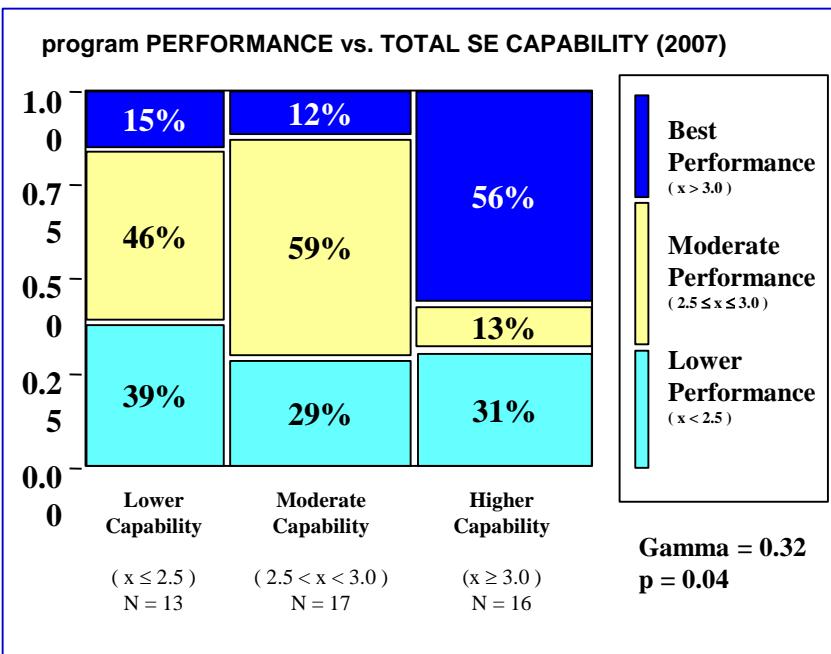


# Comparison with 2007 SE Effectiveness Study

On the whole, relationships identified in this study are noticeably stronger than those from the previous study

- Probably due to reduction in noise resulting from the larger sample size

Most results from the two studies are generally in agreement



# Using the Findings of This Study -1

## System Developers can use this report to:

- plan SE capability improvement efforts focusing on those SE activities most strongly associated with improved program performance
- serve as an industry benchmark for their organization's SE performance.
  - Assess programs within the organization and compare with the study results to leverage strengths, and improve weaknesses
- justify and defend SE activities applied to programs.

## System Acquirers may use this report to:

- incorporate SE requirements into RFPs and source selection activities
  - Ensure that SE activities are included in schedules and budgets
  - Demand SE deliverables (e.g. SE Management Plan) during program execution
  - Require SE evaluations of contractors during source selection and during program execution
- employ this survey or similar methods to collect data from during program execution as a means of identifying supplier SE deficiencies contributing to program risks.

# Using the Findings of This Study -2

## SE Educators may use this report to:

- Focus curricula on key aspects of SE
- Convey to students the value of SE

## All may use this report to:

- identify critical SE capabilities to guide Workforce Development

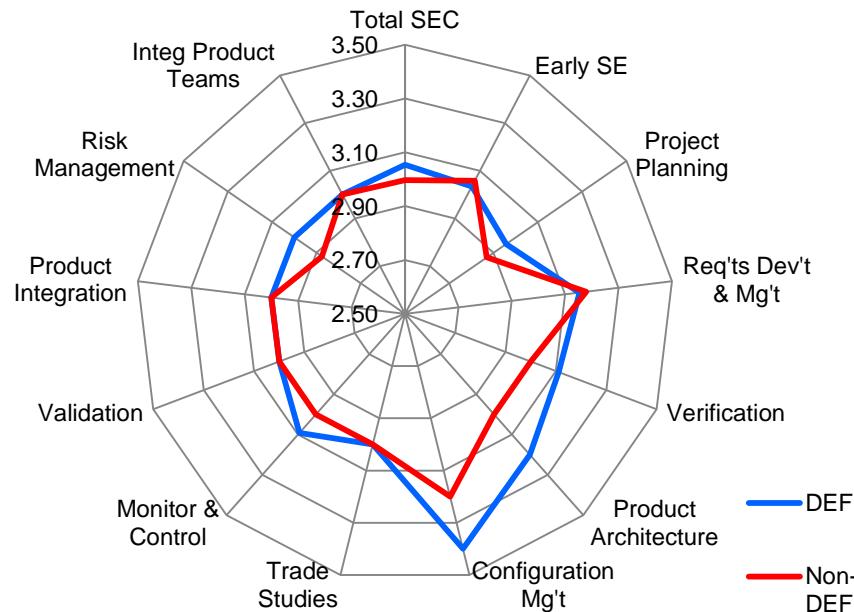
# Defense vs. Non-defense Projects -1



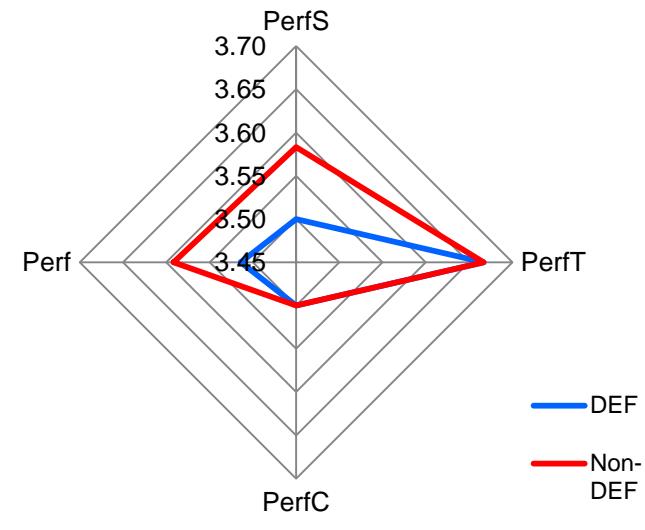
The data from the 2012 SE Effectiveness Study included responses from both defense-domain and non-defense-domain projects

- Cross-domain comparison of SE deployment, project performance and the relationships between them can identify improvement opportunities through transplantation of best practices between domains

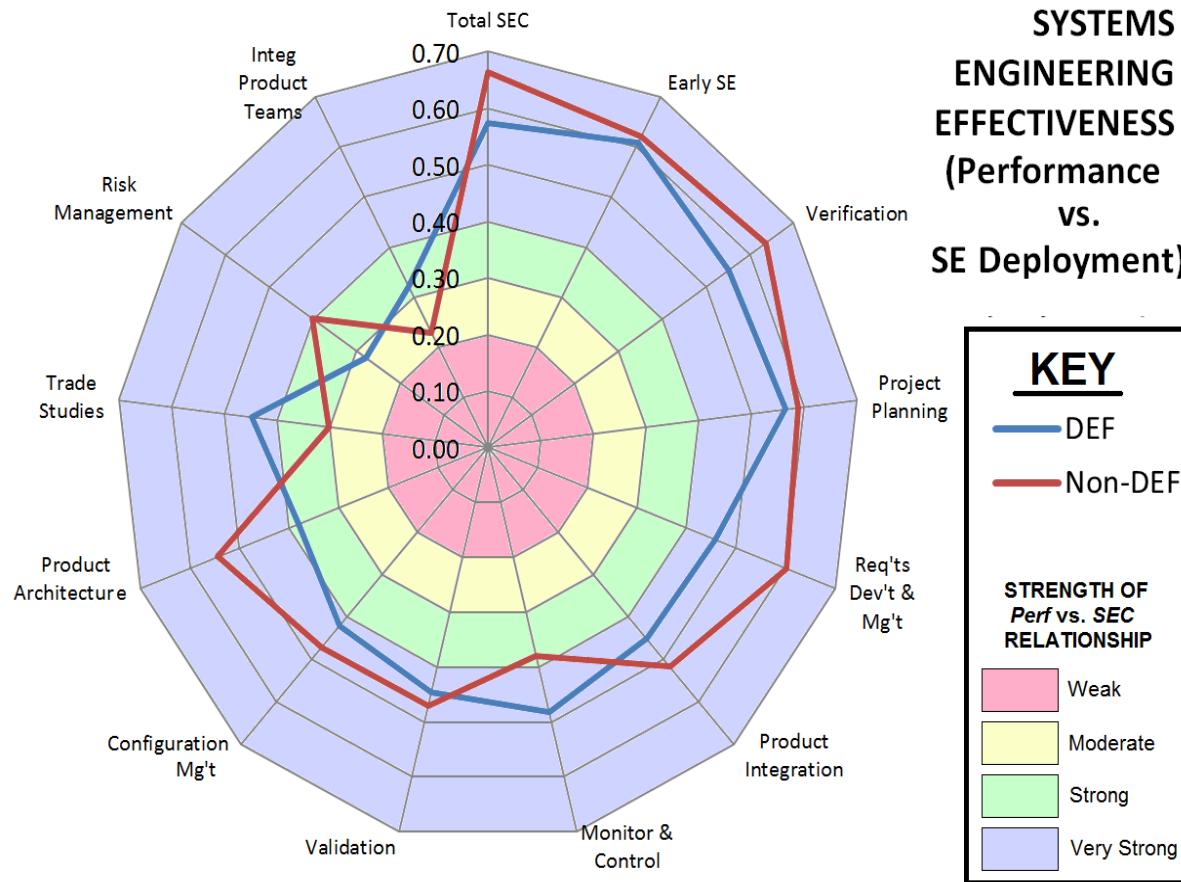
SYSTEMS ENGINEERING DEPLOYMENT



PROJECT PERFORMANCE



# Defense vs. Non-defense Projects -2



Next Steps: Investigate the differences between SE deployment / effectiveness in defense and non-defense domains to find “transplantable” best practices

# Next Steps

**Download the 2012 SE Effectiveness reports from the SEI website**

<http://www.sei.cmu.edu/measurement/research/acquisition/Business-Case-SE.cfm>

- The Business Case for Systems Engineering Study: Results of the Systems Engineering Effectiveness Survey
- The Business Case for Systems Engineering Study: Detailed Response Data
- The Business Case for Systems Engineering Study: Assessing Project Performance from Sparse Data
- The Business Case for Systems Engineering: Comparison of Defense Domain and Non-Defense Projects

**Search for ways to apply the findings within your own work and your own organization.**

**Contact the SEI with questions or to obtain assistance.**

# SEI – Your Resource for Software and Systems Engineering



For more information, contact

**Software Engineering Institute**  
4500 Fifth Avenue  
Pittsburgh, PA 15213-2612

[info@sei.cmu.edu](mailto:info@sei.cmu.edu)  
412-268-5800  
1-888-201-4479

OR

**Joseph P. Elm**  
[jelm@sei.cmu.edu](mailto:jelm@sei.cmu.edu)  
412-268-9132





**Software Engineering Institute**

Carnegie Mellon University®



***BACK UP***



**Software Engineering Institute**

Carnegie Mellon University



# References

Elm, J.; Goldenson, D.; El Emam, K.; Donatelli, N.; Neisa, A. **“A Survey of Systems Engineering Effectiveness – Initial Results”**. Carnegie Mellon University; Pittsburgh, PA. 2007  
(available at <http://resources.sei.cmu.edu/library/asset-view.cfm?assetid=8493>)

Elm, J.; Goldenson, D. **“The Business Case for Systems Engineering Study: Results of the Systems Engineering Effectiveness Survey”**. Carnegie Mellon University; Pittsburgh, PA 2012  
(available at <http://resources.sei.cmu.edu/library/asset-view.cfm?assetid=34061>)

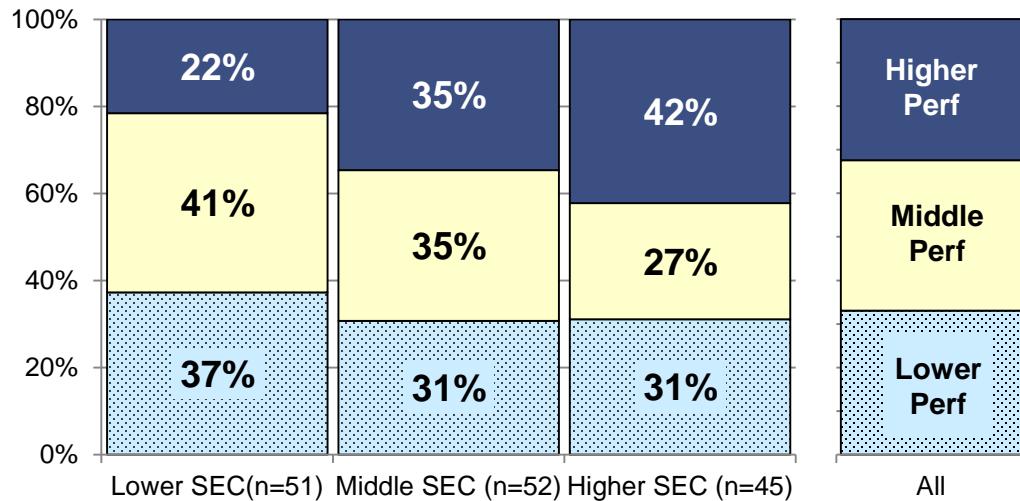
Elm, J.; Goldenson, D. **“The Business Case for Systems Engineering Study: Detailed Response Data”**. Carnegie Mellon University; Pittsburgh, PA 2012  
(available at <http://resources.sei.cmu.edu/library/asset-view.cfm?assetid=73582>)

Elm, J. **“The Business Case for Systems Engineering Study: Assessing Project Performance from Sparse Data”**. Carnegie Mellon University; Pittsburgh, PA 2012  
(available at <http://resources.sei.cmu.edu/library/asset-view.cfm?assetid=34055>)

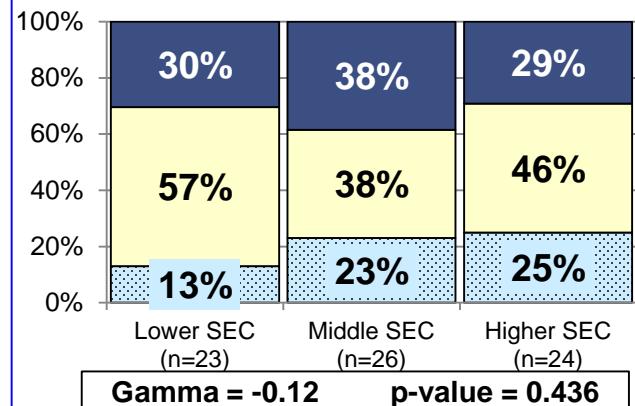
Elm, J.; Goldenson, D. **“The Business Case for Systems Engineering: Comparison of Defense Domain and Non-Defense Projects”**. Carnegie Mellon University; Pittsburgh, PA 2014  
(available at <http://resources.sei.cmu.edu/library/asset-view.cfm?assetid=?????>)

# Integrated Product Teams vs. Performance

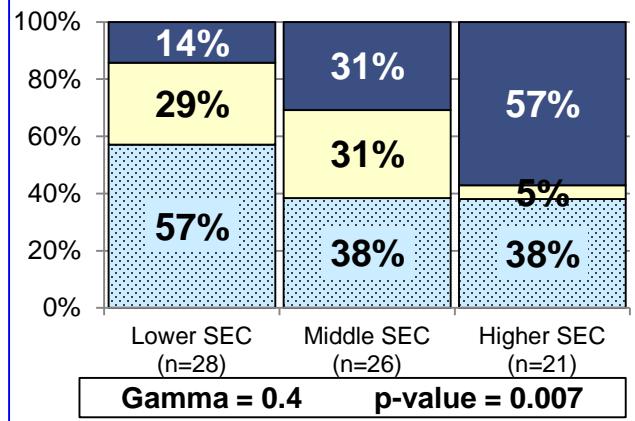
## Perf vs. SEC-IPT



## Perf vs. SEC-IPT (Low PC)



## Perf vs. SEC-IPT (High PC)



### The relationship:

for the set of all programs

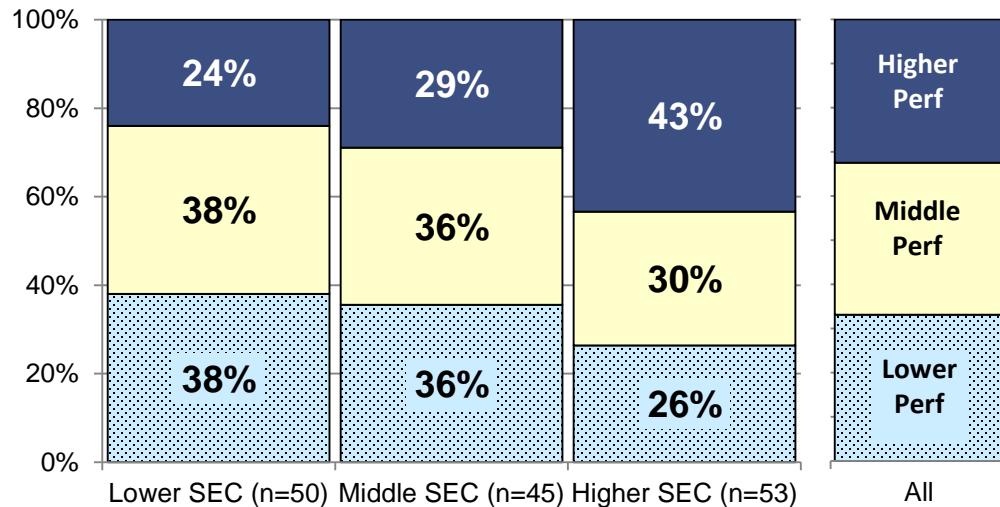
**0.18 = Weak**

for the set of Low Challenge programs    **-0.12 = Weak Neg.**

for the set of High Challenge programs    **0.40 = Strong**

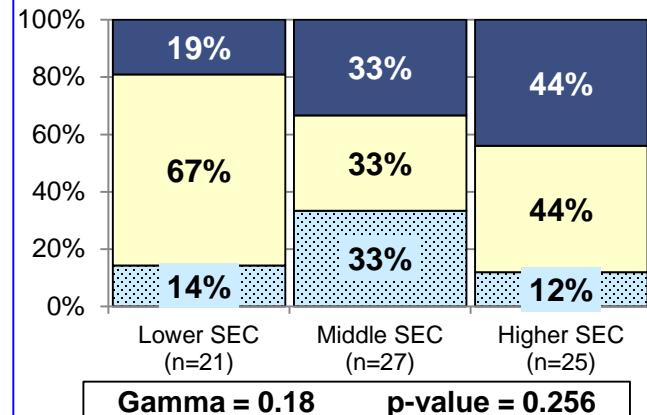
# Risk Management vs. Performance

## Perf vs. SEC-RSKM

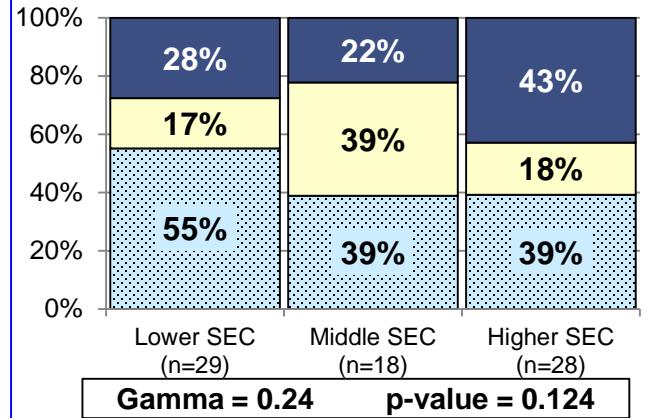


Gamma = 0.21      p-value = 0.05

## Perf vs. SEC-RSKM (Low PC)



## Perf vs. SEC-RSKM (High PC)

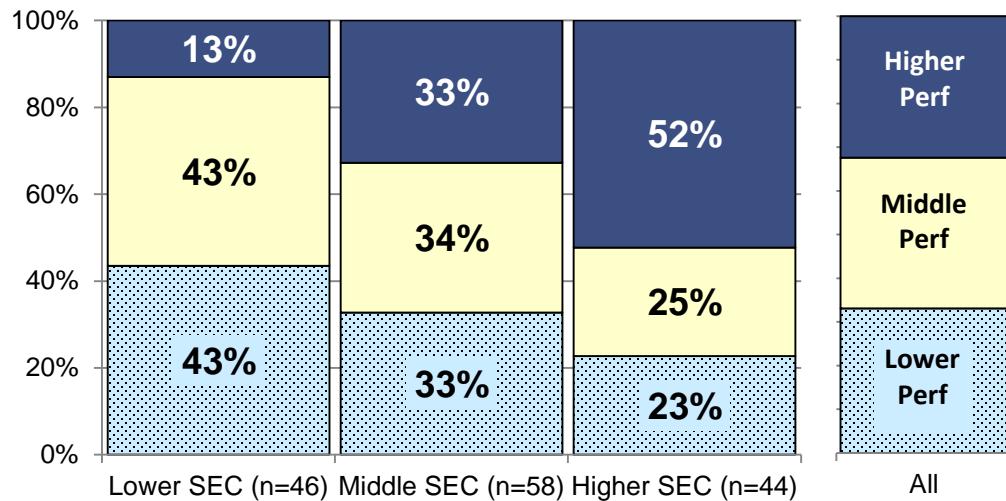


### The relationship:

for the set of all programs      **0.21 = Moderate**  
for the set of Low Challenge programs      **0.18 = Weak**  
for the set of High Challenge programs      **0.24 = Moderate**

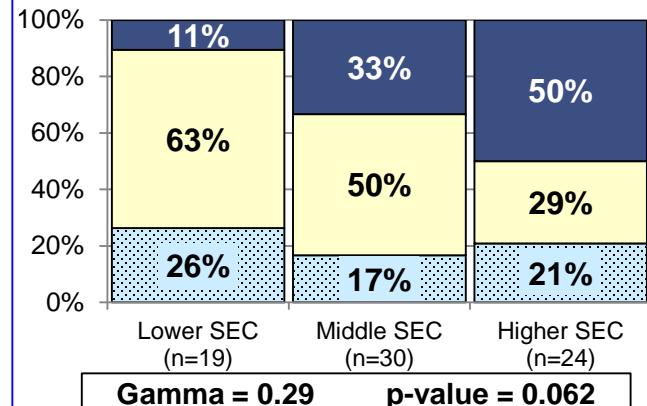
# Trade Studies vs. Performance

## Perf vs. SEC-TRD



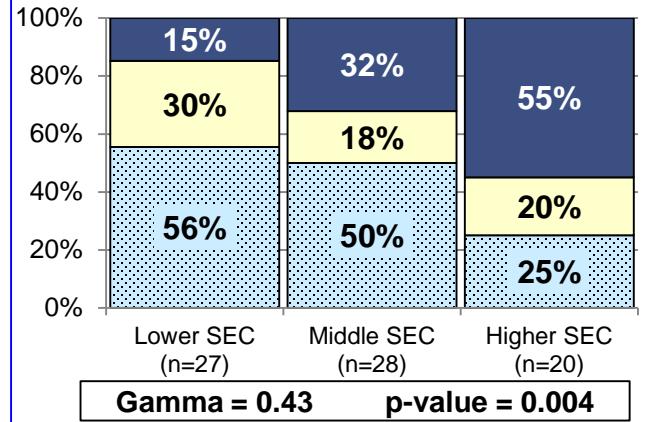
Gamma = 0.38      p-value = 0

## Perf vs. SEC-TRD (Low PC)



Gamma = 0.29      p-value = 0.062

## Perf vs. SEC-TRD (High PC)



Gamma = 0.43      p-value = 0.004

### The relationship:

for the set of all programs

**0.38 = Strong**

for the set of Low Challenge programs

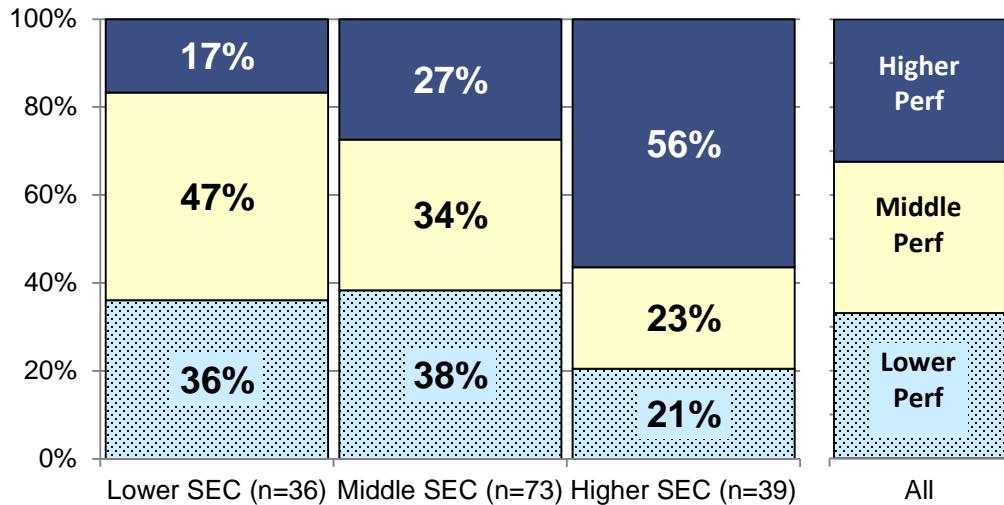
**0.29 = Moderate**

for the set of High Challenge programs

**0.43 = Very Strong**

# Validation vs. Performance

## Perf vs. SEC-VAL



Gamma = 0.33      p-value = 0.003

### The relationship:

for the set of all programs

**0.33 = Strong**

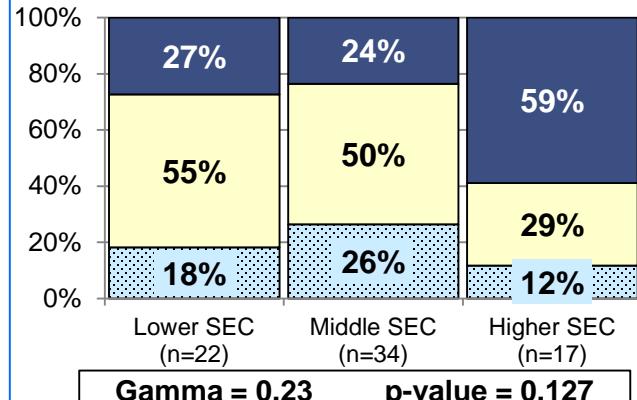
for the set of Low Challenge programs

**0.23 = Moderate**

for the set of High Challenge programs

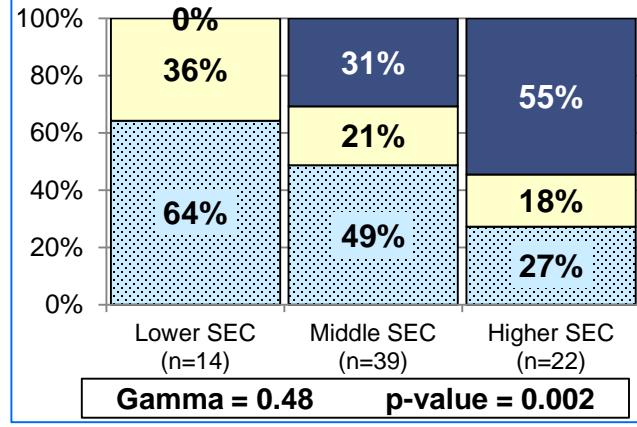
**0.48 = Very Strong**

## Perf vs. SEC-VAL (Low PC)



Gamma = 0.23      p-value = 0.127

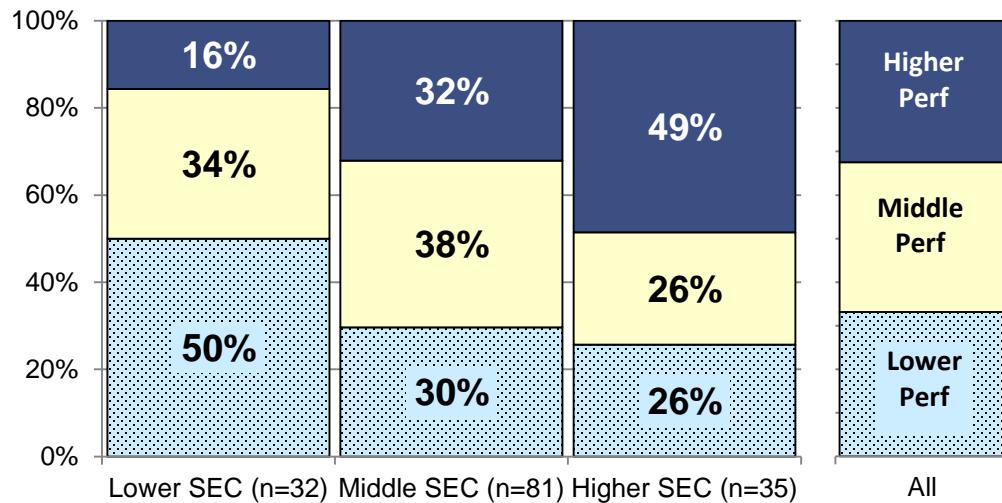
## Perf vs. SEC-VAL (High PC)



Gamma = 0.48      p-value = 0.002

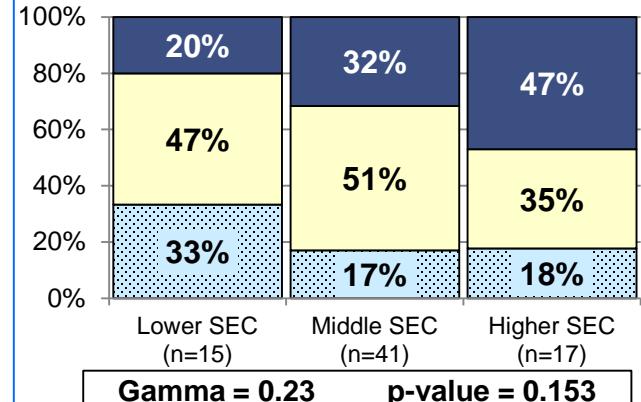
# Product Integration vs. Performance

## Perf vs. SEC-PI



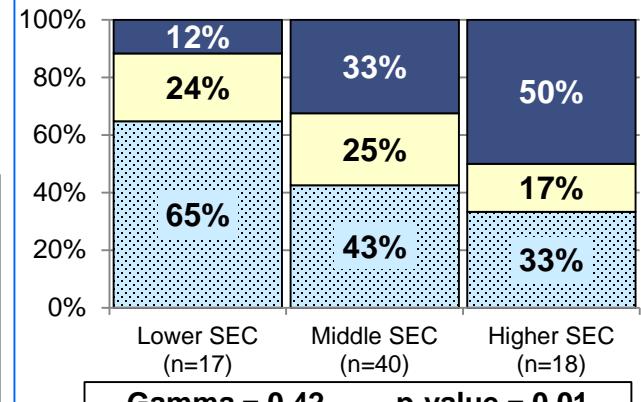
Gamma = 0.33      p-value = 0.003

## Perf vs. SEC-PI (Low PC)



Gamma = 0.23      p-value = 0.153

## Perf vs. SEC-PI (High PC)



Gamma = 0.42      p-value = 0.01

### The relationship:

for the set of all programs

**0.33 = Strong**

for the set of Low Challenge programs

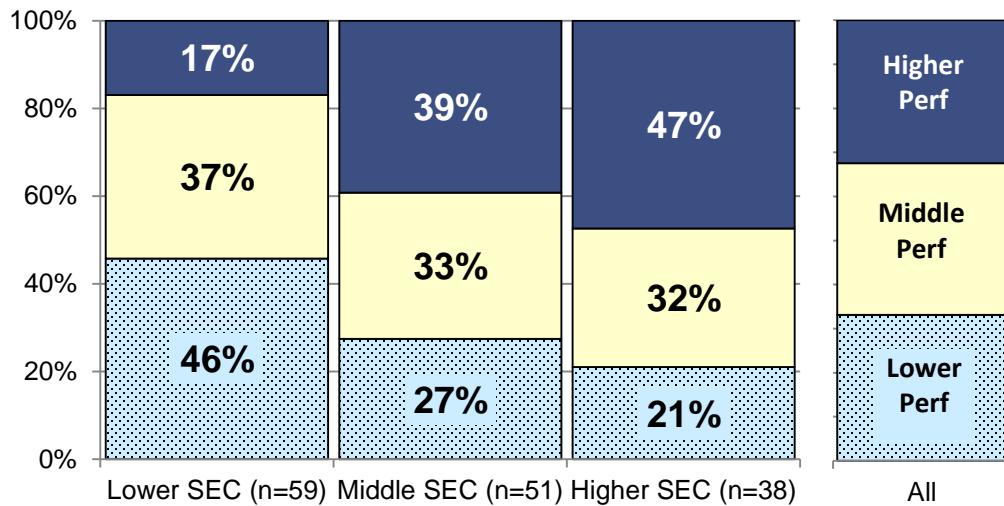
**0.23 = Moderate**

for the set of High Challenge programs

**0.42 = Very Strong**

# Configuration Management vs. Performance

## Perf vs. SEC-CM



Gamma = 0.38      p-value = 0.001

### The relationship:

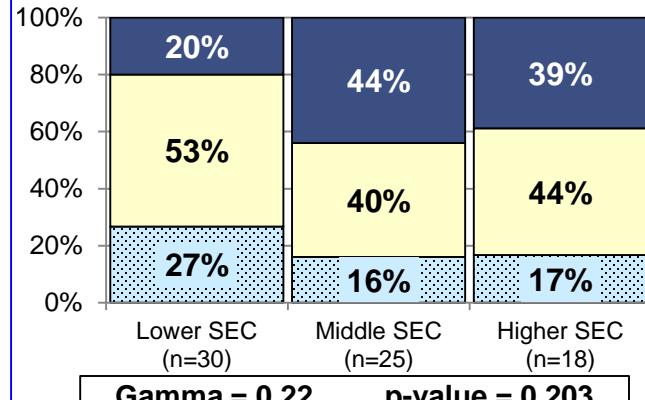
for the set of all programs

**0.38 = Strong**

for the set of Low Challenge programs **0.22 = Moderate**

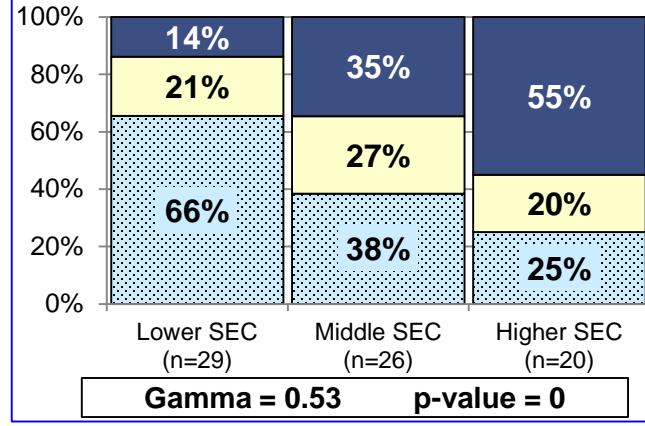
for the set of High Challenge programs **0.53 = Very Strong**

## Perf vs. SEC-CM (Low PC)



Gamma = 0.22      p-value = 0.203

## Perf vs. SEC-CM (High PC)



Gamma = 0.53      p-value = 0



Software Engineering Institute



Carnegie Mellon University

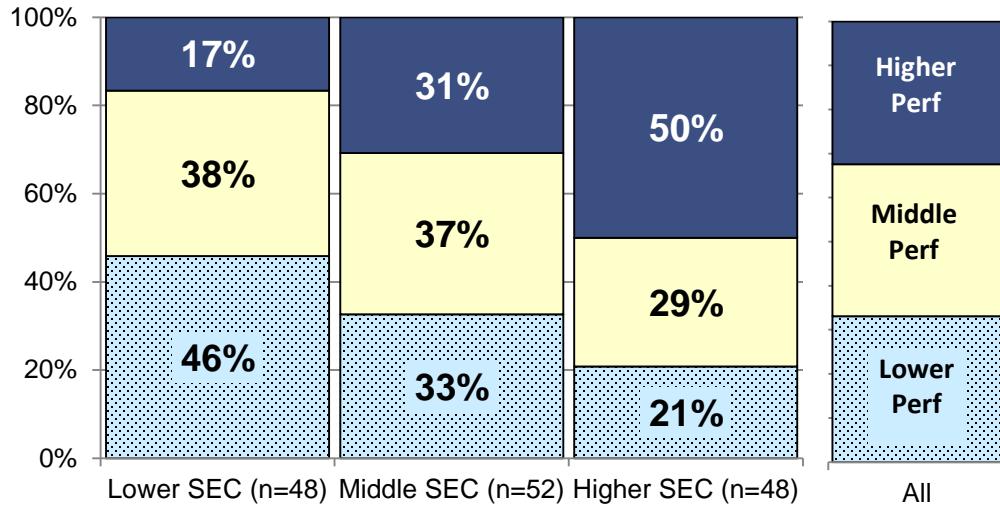
Quantifying the Effectiveness of SE

01-Oct-2014

© 2014 Carnegie Mellon University

# Program Monitoring & Control vs. Performance

## Perf vs. SEC-PMC



Gamma = 0.38      p-value = 0

### The relationship:

for the set of all programs

**0.38 = Strong**

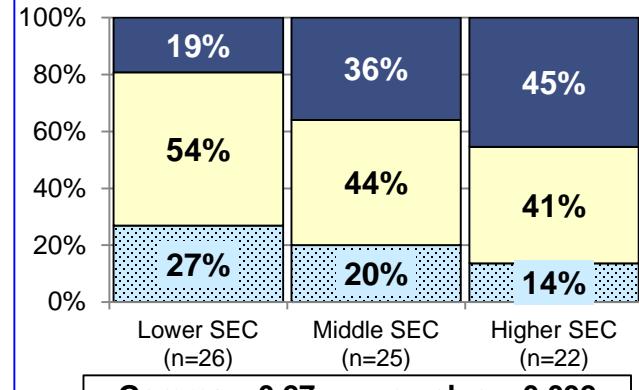
for the set of Low Challenge programs

**0.27 = Moderate**

for the set of High Challenge programs

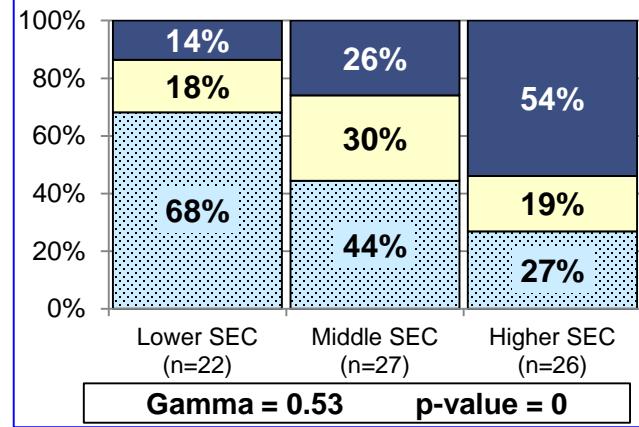
**0.53 = Very Strong**

## Perf vs. SEC-PMC (Low PC)



Gamma = 0.27      p-value = 0.092

## Perf vs. SEC-PMC (High PC)



Gamma = 0.53      p-value = 0



Software Engineering Institute

Carnegie Mellon University



Quantifying the Effectiveness of SE

01-Oct-2014

© 2014 Carnegie Mellon University